



INVESTMENT DEPARTMENT



make it a swift move!

Web site www.swiftestateagents.co.uk
e-mail office@swiftestateagents.co.uk
mobile web site www.swiftestateagents.co.uk/mobile

Residential Estate Agents & Investment Property Specialists
An NAEA Licensed Company



What we do...

- We are a family business, providing residential and investment property services.
- Our property agents deliver a proactive, professional selling service that is matched with personal enthusiasm, & dedication to ensure our clients are successful in the sale of their home. Our Investment Agents are recognised in the City as specialists in Investment Property Sales.
- We deliver “good old fashioned estate agency” we have all the technology, but we strongly believe in personal contact – we are simply people doing business with people.
- We deliver our services with complete transparency- we do not tie our vendors into long contracts or charge withdrawal fees.



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What we will need from you to sell your investment property:

If you are buying or selling a pre-let property or a property that has been previously let out – the following is essential information for you....

In order to provide you with an accurate figure to sell your investment property, would you please provide us with the following either before, or at the time of our valuation:

- The current rental income per annum
- If you or the tenant/ tenants pay the utility bills
- The rental income for the following year (if the property has already been pre-let for then).
- If the property has an HMO license
- If the property does not require an HMO licence.
- If the tenancy agreement is a sole or multiple tenancy

These are the details that all investment buyers require, usually before booking a viewing; therefore your co-operation is much appreciated.

How do our clients and customers rate us?

I wanted to write my gratitude to you after you kindly spent such a generous amount of time with me explaining my options and the investment market. It was such clear and understandable estate agent chat that stands head and shoulders above any agents I have ever spoken to before. I have felt that I have been given the honest and direct information that isn't clouded in any embellishment that I generally hear. It's a breath of fresh air and can't thank you enough. (Mark Glendinning, Productions Manager. GTH)

"Thank you for all your understanding & patience with us throughout the sale of 2 properties & dealing so personally with us, even though you were not obliged to, your after care during the purchase of my son and his partner's house was second to none! I recommend you to everyone, thank you". (L Cooper)

"Thank you all at Swift for the excellent service you provided during the sale of our property. We were delighted with every aspect of your service and could not fault any part of it. You did a 'grand job'. "(Mr & Mrs Aitkin)

"Thank you for such diligent service in selling our property. Having been 'multi-agency' we were well placed to compare the 3 estate agents and we were very impressed with the high volume of viewings Swift were able to secure compared to the other two. Your team have kept us fully informed throughout and have been knowledgeable and efficient. Well done - we will be recommending you to all our friends!" (P & V McGurk)

(The originals of these and other reviews are available on our web site – just click on the “reviews” button)



To get hints & tips for selling your home go to [Facebook.com/swiftplymouth](https://www.facebook.com/swiftplymouth)



Scan the QR code for the Swift App



How we can help you as an Investment Seller or Purchaser?....

We don't just sell property – we will assist and guide you through the whole specialist process of selling or buying an investment property, we have a substantial database on investors looking to purchase in the City. We also provide advice on actual or anticipated rental income, letting to students, families or professionals etc.

If you feel we do not meet up to your expectations, you can end your agreement with us; (only 14 days notice required) we will even help you move to another agent – that's how confident we are of our amazing service. We are very privileged when clients choose us to sell their property. You deserve the best, so if we do not deliver on our promises, we do not deserve your custom.

The little extras...

If we do not sell your property – we will not charge you anything. **NO SALE – NO FEE!**

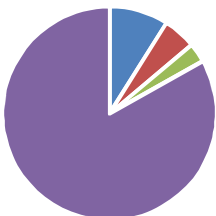
We can direct our clients to experts in the property field, with whom we have established relationships and have already "tried and tested" them to ensure they meet our own professional and caring standards. Many of which provide complimentary inspections, advice and or reports.

These include: Solicitors, Letting Agents, Chartered Surveyors, Financial Advisors, Removal Firms, Electric & Gas Safety Inspections, Timber & damp Reports, Letting Agencies, EPC's

Where will buyers see your property?

We advertise on over 28 UK web sites

Where will buyers see your home



84% websites
9% boards
5% at agent's office
3% newspapers

 rightmove.co.uk
The UK's number one property website

 Zoopla



KEN RETTER - SENIOR SALES NEGOTIATOR / VALUER

ken@swiftestateagents.co.uk

Ken has worked in agency for 12 years, and has an absolute passion for property and people! His personable and humorous nature ensures our customers fully enjoy their viewing experience. Ken is qualified in Customer Services and has extensive local knowledge and is great at creative ideas for homes.

TESSA GAGE – SALES PROGRESSOR & NEGOTIATOR

tessa@swiftestateagents.co.uk

Tessa has worked in the property sector for many years with experience of lettings & investment properties. She is passionate about customer service & is responsible for negotiating & progressing the sale from point of agreement through to exchange of contracts.

OLIVIA LAZENBY – ADMINISTRATOR

amy@swiftestateagents.co.uk

Amy joined the Swift team in September 2016 to carry out the duties of preparing marketing details. She is responsible for admin duties within the office & providing support to the rest of the team.

SHARON GOODWIN – SALES NEGOTIATOR

sharon@swiftestateagents.co.uk

Sharon has been an estate agent for many years, she is a gentle and effective lady who makes sure everything is “just right” for all the team and all of our clients and customers.

NICK SWIFT (MNAEA) - PROPRIETOR, VALUER & INVESTMENT SPECIALIST

nick@swiftestateagents.co.uk

On leaving school at 16 years of age, Nick entered into the world of estate agency. Clearly he realised his vocation immediately & has been one ever since! He has a superb, in depth knowledge of Plymouth properties, is fully qualified, (MNAEA) and is well respected throughout the City.



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Swift Estate Agents – nice people to do business with

